Analysis of Bid

ANALYSIS
17-019 Fleischmann Park Baseball Fence & Net Replacement
Department Estimated Cost: $100,000
Date: 5/4/2017

Summary:
This solicitation was to secure a firm to furnish all materials, labor and equipment for the removal and installation of fencing and netting at the North Baseball field and South Baseball field located in Fleischmann Park. This is to increase the height of the fencing and netting to 20 ft. high.

Background:
Twenty-three (23) city registered 3 supplemental vendors and were sent information regarding Invitation to Bid #17-019 which was advertised in the Naples Daily News on April 5, 2017 and posted on the City’s web site. A public notice was also posted with the City Clerk’s Office. DemandStar notified 110 potential vendors and nine (9) planholders. There was a non-mandatory pre-bid meeting for this bid held on April 14, 2017 at which one vendor was in attendance. Sealed bids were received and opened on May 1, 2017 with three (3) vendors submitting proposals.

Analysis:
The Purchasing Division is indicating Century Fence Company, Inc. (EIN: 59-1910182) as the low responsive bidder based on total price. The firm’s non-technical elements of their submission were not deficient in any manner. Century Fence Company, Inc is a City registered active vendor (Vendor No. 6492) and has done previous work at proficient levels. The company’s solicitation submission was found responsive, and the below data on the company indicate an acceptable level of responsibility. A Purchasing staff check of references found no areas of concern.

Please provide your concurrence as soon as you are satisfied with the technical portions of the submission, at which time Purchasing will post Notice of Declaration of Intent to Award. Accompanying this analysis, please find the following support information:

Attachment A - BID TAB
Attachment B - REFERENCES CONTACTED
Attachment C - W-9
Attachment D – LIABILITY INSURANCE
Attachment E - FLORIDA COMPANY VERIFICATION
## City of Naples

**Opening Date 05/01/17 - FOR INFORMATION PURPOSE ONLY**

### 17-019 Fleischmann Park Baseball Fence and Net Replacement

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<td><strong>$69,600.00</strong></td>
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Does your company accept P-Card Payments

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<th>NO</th>
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<th>YES</th>
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REFERENCES

THIS SHEET MUST BE COMPLETED AND RETURNED WITH BID

PROVIDE AT LEAST THREE REFERENCES FOR WHOM YOUR COMPANY HAS PROVIDED SAME OR SIMILAR SERVICES WITHIN THE LAST 2 YEARS.

COMPANY NAME: Chris Tel Construction
ADDRESS: 2534-A Edison Ave Ft Myers FL
TELEPHONE: 239-226-0500
CONTACT PERSON: Dan Good
CONTACT E-MAIL ADDRESS: Dgood@chriestelconstruction.com

COMPANY NAME: Owens Ames Kimball
ADDRESS: 11941 Fairway Lakes Dr. Ft Myers
TELEPHONE: 239-225-5108
CONTACT PERSON: Ellen Bisogno
CONTACT E-MAIL ADDRESS: E.Bisogno@OAKFL.com

COMPANY NAME: Lee County
ADDRESS: 1765 Henderson Ave Ft Myers FL
TELEPHONE: 239-707-8548
CONTACT PERSON: Rodney Admire
CONTACT E-MAIL ADDRESS: RAdmire@LeeGov.com

Submitting Vendor Name: Centuray Fence Co. Inc.
Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

<table>
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<tr>
<th>Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Century Fence Company, Inc.</td>
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2 Business name/described entity name, if different from above

3 Check appropriate box for federal tax classification; check only one of the following seven boxes:

- [ ] Individual/self-proprietor
- [X] Corporation
- [ ] Partnership
- [ ] Trust/estate single-member LLC
- [ ] Limited liability company

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

- [ ] Exempt payee code (if any)
- [ ] Exemption from FATCA reporting code (if any)

5 Address (number, street, and apt. or suite no.): 1010 SE 9th Street

6 City, state, and ZIP code: Cape Coral, FL 33990

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I Instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see How to get a TIN on page 3.

Social security number

Or

Employer identification number

5 9 1 9 1 0 1 8 2

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and

2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and

3. I am a U.S. citizen or other U.S. person (defined below); and

4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification Instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here

Signature of U.S. person □

Date □ 4/24/17

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an Information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1098-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1098-K (merchand and third party network transactions)
- Form 1098 (home mortgage interest), 1088-E (student loan interest), 1088-T (filing)
- Form 1098-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued)

2. Certify that you are not subject to backup withholding, or

3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, you allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and

4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See What is FATCA reporting? on page 2 for further information.

Cat. No. 10231X

Form W-9 (Rev. 12-2014)
CERTIFICATE OF LIABILITY INSURANCE

This certificate is issued as a matter of information only and confers no rights upon the certificate holder. This certificate does not affirmatively or negatively amend, extend or alter the coverage afforded by the policies below. This certificate of insurance does not constitute a contract between the issuing insurer(s), authorized representative or producer, and the certificate holder.

Important: If the certificate holder is an additional insured, the policy(ies) must be endorsed. If subrogation is waived, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

**PRODUCER**
Olin Hill & Associates Inc.
2804 Del Prado Blvd #107
Cape Coral FL 33904

**CONTACT NAME:** David Kennedy
**PHONE:** 239-945-1900
**FAX:** 239-945-3163
**EMAIL ADDRESS:** davidk@olinhill.com

**INSURED**
Century Fence Company Inc.
1010 S E 9th St
Cape Coral FL 33990

**CERTIFICATE NUMBER:** 1330930175

**INSURER A:** National Trust Insurance Co.
**NAIC #:** 20141

**INSURER B:** FCCI Insurance Company
**NAIC #:** 10178

**INSURED AFFORDING COVERAGE**

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**COMMERCIAL GENERAL LIABILITY**
- CLAIMS-MADE
- OCCUR

**AUTOMOBILE LIABILITY**
- ANY AUTO
- ALL OWNED AUTOS
- HIRED AUTOS
- NON-OWNED AUTOS

**UMBRELLA LIABILITY**
- OCCUR
- CLAIMS-MADE

**WORKERS COMPENSATION AND EMPLOYER'S LIABILITY**
- ANY PROPRIETOR/OWNER/EXECUTIVE OFFICER/OWNER EXCLUDED?
- (Mandatory in NH)

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**

**CERTIFICATE HOLDER**
City of Naples
735 8th Street South
Naples FL 34102

**CANCELLATION**

Should any of the above described policies be cancelled before the expiration date thereof, notice will be delivered in accordance with the policy provisions.

**AUTHORIZED REPRESENTATIVE**

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Florida Department of State

DIVISION OF CORPORATIONS

De artment of State / Division of Corporations / Search Records / Detail By Document Number /

Detail by FEI/EIN Number
Florida Profit Corporation
CENTURY FENCE COMPANY, INC.

Filing Information
Document Number 615280
FEI/EIN Number 59-1910182
Date Filed 03/26/1979
State FL
Status ACTIVE

Principal Address
1010 SE 9TH STREET
CAPE CORAL, FL 33990

Changed: 02/16/1988

Mailing Address
1010 SE 9TH STREET
CAPE CORAL, FL 33990

Changed: 02/16/1988

Registered Agent Name & Address
MAZZOLA, JR, THOMAS V
1010 SE 9TH ST.
CAPE CORAL, FL 33990

Name Changed: 09/15/2010

Address Changed: 01/29/1997

Officer/Director Detail
Name & Address

Title PD
MAZZOLA, THOMAS VJR
1010 SE 9TH ST.
CAPE CORAL, FL 33990

Title VP
GREGG, RICHARD HJR
Title ST GREGG, ANGELA M
1010 S.E. 9TH ST.
CAPE CORAL, FL 33990

Annual Reports

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Document Images

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